



# How can we help?

WINNING WITH AIG



## Underwriting Sweet Spots



### CyberEdge®

Our core Cyber product:

- Modules covering 1st party costs, extortion, network interruption and cyber liability
- Event management services (first response, legal, IT, data restoration, public relations, notification costs etc.)

Other extensions available:

- System failure for IT outsourcing service providers
- Crime
- Theft



## Preferred Clients

Very broad underwriting appetite for cyber risks across profession, occupation, client segment and geographies

- ✓ Nearly all industry sectors (exceptions below)
- ✓ Businesses of all sizes from SMEs to large multinationals



### CAUTION

- Credit rating agencies
- Crypto Currencies/Brokers
- Social Media platforms
- DNA Testing/Advising

## AIG Cyber Differentiators



### Cyber Expertise

- One of the largest cyber insurance teams in the German speaking market.
- Deep experience underwriting cyber risks and handling cyber claims.
- Enables us to deliver high quality advice and support to brokers.



### Global Capabilities

- We can issue cyber insurance policies in over 60 countries around the world.
- Strong support for brokers' multinational and international clients.
- Successful track record tailoring cyber cover for their specialist requirements.



### Claims First: Response

- Tried and tested "First Response" immediate IT, forensic and legal help after a breach.
- 1-hour response to help mitigate clients' losses as early as possible.
- No policy retention for "First Response".



### Claims First: Prevention

- A range of complimentary services where annual premiums are EUR 5,000 or more.
- Includes vulnerability scanning, malicious IP blocking, cyber prevention training and phishing training campaigns.
- Helps prevent a cyber loss from happening in the first place.



### Smart Cyber Application

- Smart cyber proposal form adapts to clients' sector, size, and cyber exposures.
- Generates immediate summary report of the client's cyber maturity.
- More detail post-bind including cyber risk scores, scenario likelihoods and priorities.

## Our Cyber Leaders Austria | Germany | Switzerland

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